

SIDEBAR CONFERENCE

AND

DEVELOPMENT AUTHORITY BOARD MEMBER TRAINING

(8 Hours Training Credit)

SPONSORED BY



WHAT: LOCAL AUTHORITIES: PARTNERS IN ECONOMIC DEVELOPMENT

WHEN: Wednesday, January 30, 2019

**WHERE: Columbus Technical College, Building M - Room L600
928 Manchester Expressway, Columbus, GA 31904**

7:30 - 8:00 Registration and Continental Breakfast

**8:00 - 8:05 Welcome to Sidebar Conference from Host Sponsors
*GA Power and Columbus Technical College***

**8:05 - 8:20 The Economic Development Community in Georgia
*Kevin Shea, President, Georgia Economic Developers Association***

**8:20 - 8:40 Development Authorities and Financing Economic Development
Module 1: Why We Have Development Authorities
Where They Came From; What They Can Do
*Dan McRae, Seyfarth Shaw***

- 8:40 – 9:25** **Module 2: Some Things Development Authorities Can't Do
and some workarounds to do them anyway**
Dan McRae, Seyfarth Shaw
- 9:25 -10:30** **Q & A About Bonds**
How can local governments and local authorities work together to finance projects?
How can I get the best deal when financing my projects?
How can I avoid problems when financing a prospect's projects?
Doug Gebhardt, Vice-President, & Courtney Rogers, Davenport & Co., LLC
- 10:30-10:45** **Break**
- 10:45-11:45** **Development Authorities and Financing Economic Development**
**Module 3: What Bonds Development Authorities Can and Can't
Issue and why**
Dan McRae, Seyfarth Shaw
- 11:45-12:00** **Break**
- 12:00- 1:30** **Working Lunch: Georgia Small Business Credit Initiative
And Georgia Agribusiness and Rural Jobs Act Program**
Holly Hunt, Program Manager, DCA Community Finance Division
- 1:30 - 2:00** **Rural Development Update**
Chris Chammoun, RGI Team, GA Department of Economic Development
- 2:00 - 2:50** **Joint Development Authority Success Stories**
*The Valley Partnership- Brian Anderson, Pres. & CEO, Greater Columbus
Chamber of Commerce*
*Greater West Georgia Joint Development Authority- Andy Camp, NextSite
Joint Development Authority of Jasper County, Morgan County, Newton
County, and Walton County- Shane Short*
- 2:50 - 3:00** **Break**
- 3:00 - 4:00** **Integrating Fiscal Impact into Your Economic Development Strategy
and GASB 77 Reporting**
*Alfie Meek, Senior Economist and Director of the Center for
Economic Development Research, GA Tech University*
- 4:00 - 5:00** **Open Meetings, Open Records /Ethics, Liabilities**
Kevin Brown, Seyfarth Shaw LLP

**PROGRAM MATERIALS: will be available at danmcrae.com
(on White Papers page under "Sidebar Program Materials")**

REGISTRATION: There is no cost to attend, but registration is required and seating is limited. If you are a project participant with a pressing need for information, or a group traveling together, please let us know and we will try to accommodate you. **Email: jclay@seyfarth.com**

MORE INFORMATION: PEGGY JOLLEY, PEGGYJOLLEY@LIVEOAKCONCEPTS.COM 912-429-2000

Note: Development Authority Board Members will fulfill credit for training requirements

Future Conference Dates:

April - Savannah

June - Atlanta

August - Dublin

WHO SHOULD ATTEND

Bond Issuers Board Members Council Members
Elected and Appointed Officials and their Staff
Economic Development Professionals
Community Development Professionals
Government and Nonprofit Finance Officers
Real Estate Developers Bankers
Brokers/Dealers and Underwriters
Commercial Real Estate Professionals

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**Atlanta Boston Chicago Houston Los Angeles New York Sacramento San Francisco
Shanghai Australia Washington, D.C. London**

General note: This document is a quick-reference guide for economic developers, participants in the real estate and financial industries, and company and public body directors, executives and managers and their advisors. The information in this document is general in nature. Various points that could be important in a particular case have been condensed or omitted in the interest of read ability. Specific professional advice should be obtained before this information is applied to any particular case. Any tax information or written tax advice contained herein (including any attachments) is not intended to be and cannot be used by any taxpayer for the purpose of avoiding tax penalties that may be imposed on the taxpayer. (The foregoing legend has been affixed pursuant to U.S. Treasury Regulations governing tax practice.)

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